

MONTCLAIR STATE UNIVERSITY

Amazon Business Requisitioner Training





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Montclair University Process Change

- Why we set up Amazon Business? To streamline the purchasing process between Montclair University and Amazon and setting buying policies that are in-line with our policies to enable the community to quickly shop for a wide range of products, excluding blocked items such as office supplies, computers, tablets, and telecommunications equipment.
- Why a punchout catalog? Punchout streamlines the process by enabling seamless transfer of data by leveraging the University's Workday system to "punchout" to Amazon's website and completing orders within Workday. To name a few benefits, this saves time and improves efficiency, minimizes errors, enables automatic electronic invoicing, enhances the shopping experience, and improves spend visibility and reporting.
- The punchout includes free shipping on Prime-eligible items and single-sign integration with your Montclair State University login information. All Amazon purchases should be made through the punchout.



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Amazon Business Benefits

There are a variety of discounts available on Amazon Business that your organization can take advantage of to unlock savings.

Business Pricing

• Cheaper pricing available only for registered Amazon Business customers.

Business-Only Selection

• Business-only selection refers to items and offers that are only available for purchase by Amazon Business customers.

Quantity Discounts and Limited Time Deals/Coupons

• Volume-tiered discounts

Amazon Business Analytics

 Use Amazon Business Analytics to view data about your orders, create and filter reports based on your business needs, and view both charts and tables. <u>Click</u> to learn more. Price: \$24.59 Business Price \$23.99 (\$0.24 / Count) You Save: \$0.60 (2%)

Buy more, 7 units	15 units
save more: \$21.74	\$20.55 LOWEST PRICE
Save 11%	Save 16%

\$16²⁹ (\$1.02/Count) \$17.69 Save 20% with coupon



business prime

Take Advantage of Amazon Business Prime

• Business Prime provides Free Two-Day Shipping on eligible items for all users utilizing the business account.

Prime Eligibility – Fulfilled by Amazon

• Search results can be filtered based on Business Prime eligibility to ensure that your products arrive on time and as expected. All products clearly mark who the seller is on the product detail page.

What's not Included?

• Business Prime does not include additional Prime benefits such as Amazon Fresh, Pantry, Video, or Music.



Placing an Order





Begin Checkout Flow in WorkDay

Instructions:

 In Workday, go to the search bar and type in "Create Requisition". Results will appear for you to select "Create Requisition".

2. The requisition screen will appear for you to create a requisition. Enter Punch-Out Catalog in the Requisition Type area. Confirm that your Cost Center, Division, and Additional Work Tags are correct or need to be changed. If so, make the change and select "OK". Choosing any other "Requisition Type" will create an error in Workday.

\otimes



Begin Checkout Flow in WorkDay

Instructions:

- 3. In the "Ordering Methods" section, choose "Connect to Supplier Website," and the system will immediately connect you to the Punch-Out screen with which you are familiar.
- 4. Select the Punch-Out where you would like to make your purchase, then press Connect to direct you to the website's homepage.







Begin Shopping on Amazon Business

While the page is loading you will see this message:

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Then, you'll be redirected to the centralized Amazon Business account homepage.



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Your Business & Personal Account Display

Make sure you are in the right account when shopping for Montclair University purchases

- The Amazon Business account will have the **Business Prime** logo in the top left corner.
- Montclair State University will be visible under "Hello, Your Name"
- Business-Centric rotating Homepage tiles

(Deliver to Main ◎ Montclair 070	All • Enter keyword or produc	:t number	Q EN .	lo, Montclair ount for Montclair State
Business	All Business Savings Event Back to Campus Buy Again Subscribe & Save Add People Business Savings Gift Cards • Savings For You Shop the Business Savings Event: Shop thousands of business discounts amagon business				
	Summary 54 Jan 17	Today's Deals	Climate Pledge Friendly	Breakroom supplies	Janitorial supplies
	Awaiting delivery Next delivery \$27.5K \$0	term happening now.	supplies with sustainability certifications	for your business needs.	sanitation store, a or stop shop for your business needs.
	Jan : Total spend Past due balance	Shop deals	Shop now	Shop breakroom	Shop supplies
	Delivering to Nashville Update location E All Medical Care - Groceries -	e 37217 All 👻 Search Amazon Best Sellers Amazon Basics Prime	· • New Releases Today's Deals Cu:	Stomer Service Music Registry	in & Lists & Orders Cart
Personal	<	Start your smart with Alexa	home		>
	Deals for your home	Shop Presidents' Deals	Day Top Deal	Sign ir experie	n for the best ence Sign in securely

Account Navigation

Hover over your name in the top right hand corner to access additional tools in your account

business prime		All - Enter keyword or product number	Hello, Montclair Account for Montclair State •	
≡ All Back	k to Campus Business Gift Guide Buy Again	Simplify Your Reporting Today's Deals Add People Gift Cards - Business Savings	Business Gift Guide Lists - Business Prime -	
	Page Functionality		Account Details	
	Your Account	Your Account Standard Amazon account information including name, & email address		
	Your Orders	View and track your orders. Administrators can view orders others have placed on behalf of the organization	Manage Recurring Deliveries Bulk Ordering	
Business Analytics Create/filter reports to view & export your own order l		Create/filter reports to view & export your own order history	Your Interactions Receiving	



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Search & Order From Within Your Lists

Lists make it easy to keep track of the things you need and are easy to share with others. Any User on Amazon Business can create a shopping list

- Review lists that have been shared with you
 - Shared with you
 - Shared with your groups
 - Public Lists
- Add items from your lists directly to your cart
- Utilize Search functionality to find specific items within the list





Choose a Shipping Address

Select the placeholder shipping address.

<u>Note:</u> You can change the shipping address **after** sending the cart back to WorkDay

(Group Main Punchout Group Prod ad
	• Main Campus 1 Normal Ave, Montclair, NJ, 07043, United States, Phone: 973 655-5000
	Use this address



Choose Payment & Shipping Options

Select the appropriate payment method.

Choose your shipping options. <u>Note:</u> Do **not** select next-day delivery because the requisition will need to be approved in WorkDay

Review your order and click "Submit order for approval." You will then be redirected to WorkDay to complete the process.

<u>Note:</u> After you return the cart to WorkDay finalize the requisition per your internal approval process to send the PO to Amazon and start the fulfillment process.



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Complete Checkout Flow in WorkDay

After clicking "Submit order for approval" the website will re-direct you to Workday to finish processing the transaction.

<u>Note</u>: Shipping Charges and discounts will not come into workday as a separate line but will be reflected in the invoice.

Refer to the *Procurement Lifecycle* Job Aid for further directions on how to complete the requisition process.

https://www.montclair.edu/procurement/procurement-training-presentations/



Blocked Policies



Your organization may have blocked certain product categories based on its internal buying policies

 Organization blocked Admin note: Please contact IT for laptop acquisition. See more admin notes (1) 		Qty: 1
	HP Chrom GB RAM, 3 Silver) Visit the HP Store Visit the HP Store Climate Pled List Price: Business Price ~	Add to Cart 1-Click ordering is not available for this item. Select delivery location
A VIDEOS		Organization blocked Samsung Galaxy Tab Active T540NZKAXAR ★★★★★★ ~ 137 \$515 ⁶³ \$749.99 \$512.87 with quantity discounts ↓prime FREE Delivery Mon, Mar 8 More Buying Choices \$489.90 (7 used & new offers)

- Blocked products will be clearly marked ۰ throughout the buying process
- Blocked products cannot be added to ۰ cart, the cart will be grayed out
- If you have questions on a blocked item, ۰ reach out to the Montclair Procurement team.

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Restricted Policies



Your Account Administrator may have restricted categories for purchase within Amazon Business based on your organization's buying policies



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- Restricted products will be clearly marked throughout the buying process
- Purchases with Restricted items may require additional approval
- Administrators have direct visibility into any restricted purchases via Business Analytics



Montclair State University's Purchasing Policies

- 1. All items in the punchout catalog are not open for purchase. Some are blocked and others restricted. Restricted items will require additional buyer approval.
- 2. Water and snacks are permitted to be purchased for student activities only. Any snack orders will require an additional buyer review and approval. Be sure to note the purpose of the purchase is related to student activities in Workday's internal memo field.
- 3. Discounts, special handling, and shipping charges do not come into Workday from the Amazon punchout. This is a limitation within Workday and cannot be avoided. Once the shopping cart comes back into Workday, do not try to add these items as a separate lines. E-invoicing will reflect all discounts and other charges.
- 4. Employees should only access the centralized Amazon Business Account through WorkDay and should not have Amazon accounts (personal or work-related) tied to their work email outside of the centralized Amazon Business Account.

Montclair State University's Purchasing Policies Cont'd

<u>**Digital Books**</u> - The University will permit the use of Amazon Business to purchase digital books through the Amazon Business Unit, with the exception of the following two conditions below:

- 1. The digital textbooks will be used for the classroom. Due to contractual obligations, these must be purchased through the University Bookstore;
- 2. Digital book orders of more than 20 copies to be used for any activity outside of the classroom. However, should the Bookstore be unable to provide the material, it is permitted to purchase them from the Amazon Business Unit as long as a written confirmation from the Bookstore's Manager is attached to the purchase in Workday.



Purchase Order Changes

- > Amazon Business does not support electronic Change Orders or Order Cancellations
- Only "new" PO type is accepted
- > Punchout User will receive a rejection email if they send a Change PO Type or Delete PO Type
- Punchout User or Amazon Account Admin can make order updates in Amazon Business for cancellations prior to order shipment or returns once item received.

Like our other University punchout catalogs, Amazon Business does not support change orders or cancellations. If you need to return an item, a credit memo will be issued. If change needed after order has shipped

 Item may be returned and credit memo issued



Halted Orders

There are three instances in which orders can be halted/cancelled

- Safeguards All items procured through this punchout have a seven (7) day cart lock (prices and quantities guaranteed for seven [7] calendar days) to allow for routing of any required approvals. If the approval is not completed within the seven (7) day cart lock, and the order falls outside of the safeguards (tolerances set to ensure prices do not go too high or quantities cannot be fulfilled) at the time of approval, the item or order will be halted.
 - Lightning/Today's deals these may expire before the punchout process is completed causing the order to cancel due to change in price.
- Multiple PunchOut Sessions Multiple PunchOut sessions can result in a cancelled order. When shopping on Amazon Business through PunchOut, make sure to use one PunchOut Session per order.
- Changing or Modifying Cart If PO is sent with deleted line items or modified quantities, the order will be rejected.



Halted Orders

Amazon Business will send this email if an order triggers one of the business rules (called "Safeguards") set by your organization.

Things to note:

- Refer to details provided in the email. Or, contact Customer Service for more information.
- If an Amazon Business order has been halted, the end user will need to start over and place a new order.













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Error Messages

This section of the account provides additional detail regarding the status of all orders placed

Application Error

• End User will need to contact Workday Customer Care at ext. 7000 to assist with their user's profile



Amazon Error

 End User is receiving this message because they are attached to a separate Amazon Business account and need to de-register, and/or have the Administrator of that Amazon Business account remove them There was an error starting your buying session There are multiple accounts associated with your e-mail address. Please contact Amazon Support. Call Amazon Support

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Amazon Error

 End User is trying to place an order directly in Amazon and did not go through WorkDay amazon.com

Your organization is set up to place orders on Amazon using a procurement system.

To place orders on the website, please ask your administrator to log into their business account, and set requisitioner permissions for you. Thank you.



Things to Know





Start Your Shopping Experience

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Utilize the Search bar or your Lists to search for specific items

businessprime)4 All - Enter keyword or product number		Q Tips for getting started ►
	mazon Brands Savings For You Recommendations 👻	Business Savings	Hello, Montclair Account for Montclair State Lists - Business Prime -
Click here to shop by department and/or category	ORE:		Click here to create and manage lists. You can also access lists shared with you.
 <u>Best Sellers</u>: Sh <u>Today's Deals</u>: <u>Wholesale</u>: Sav 	nop best-selling items across all departm Discover all current deals, including coup ve by purchasing items in bulk, case pack	ents, updated hourly oons s, and large packs	
• <u>Private Brands</u> and more	: Discover Amazon Business brands, inclu	uding Amazon Commercial, Am	azon Basics



Your Orders

This section of the account provides additional detail regarding the status of all orders you have placed within the Business Account

Your Account > Your Orders		Tako	e a variety of actions on Yo	our Orders:
(i) To view orders placed by users in your business account, select View All Orde	ers below or go to Business Analytics.		Track Packages	
Your Orders	Search all orders	Search Orders		
View All Orders: Ravenna Garden 16 orders placed in past 6 months ÷	Arriving Augus	st 16 - August 20	Use Contact Us or earlier of the second se	our Chat feature for turns
ORDER PLACED SHIP TO PLACED BY May 15, 2018 Third Floor T Katherine T Approval Demo 2	\$0.00 Vordered Sunday, A	August 12	Amazon Busine Recommended Topics	Contact Us
This order was approved. View details Cancelled	Shipped today	Track package	Manage Your Orders Getting Started Manage Your Account	Contact Us Website Feedback Amazon Co-pilot Ayuda en español
AmazonBasics 92 Bright Multipurpose Copy Paper - 8.5 x 11 Inch Sheets) Sold by: Amazon.com Services, Inc. \$0.00	see all updates	Return or replace items Write a product review	Payments Business-only Features Punchout Contact Us	>
	Out for delivery			
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Additional Resources





Your Interactions

Hello,

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Built in Amazon Business tool to track the issues that remain unresolved after the initial contact with Amazon Business Customer Support

llo, AB count for AB Demo Acco		
Account Details		
Your Account		
Your Orders		
Business Settings	Your Assouth / Your Internations	
Business Analytics	Your Account / Your Interactions	
Try Business Prime	Your Cases	
Manage Recurring Delive	Antin Course of	
Bulk Ordering	Active cases V	
Category Savings Evalua	8 Cases	
Your Interactions	Delivery date was changed	Active:Your Action Required
	Last update: 0 minutes ago	Case ID: 10613543421
	Heavy Bulky item - Carrier refused to deliver	Active
	Last update: 6 hours 49 minutes ago	Case ID: 10613305991
	Shipment not delivered, past delivery date	Active
	Last update: 6 hours 51 minutes ago	Case ID: 10589847591

One-stop location to track progress of open support issues. Allows users to monitor progress and reopen cases on their account without requiring follow-up.

How it works?

When a customer reaches out to a support team or selling partner with an issue, a ticket is created that customers can directly reference from their account at any time.



Common Amazon Business Support Questions

Quick resolutions to frequently asked questions and contact information for a variety of support resources



Contact Business Customer Support: <u>CLICK HERE</u> or call 866-486-2360

• Provides end users the option to call, email, or live chat. Please use this method of contact for anything relating to an order, transaction, charge, or shipment



Support when Joining the Account: <u>CLICK HERE</u> or call (844) 428-3060

• Provides end users the option to contact a dedicated support team for assistance with end user issues when joining your account.







Thank You



